

2015-2016 Annual Report

Paris La Défense, September 6, 2016

This report is an overview of the Solucom Company Foundation's activities for the fiscal year from April 1, 2015 to March 31, 2016, its seventh year in operation.

1. Update on some of the projects supported by the Foundation

ORPHELINS DU MONDE, the French non-profit for orphans around the world: sustainable poultry farm for layer hens to generate revenue from the sale of eggs to increase capacity at the Togo-based charity for abandoned children, Centre Humanitaire pour le Bien-être des Enfants Délaissés (CEHBED)

Number of beneficiaries: 68 children in the orphanage

In January 2016, despite its budget difficulties arising from a shortfall of €2,700 relative to projections, the orphanage completed building two operational hen houses capable of holding 1,200 and 1,500 hens, respectively. The first 1,000 hens started laying in November 2015 and are now laying 720 eggs per day. The second batch of 1,500 hens was due to arrive in summer 2016.

The orphanage will be financially independent by the end of 2016.



Association France VOZAMA - Promoting access to drinking water and sanitation in isolated rural areas, and an early childhood learning program in Madagascar

The funds raised helped to fund eight water hydrants, one toilet block and six latrines.

Number of beneficiaries: 1,200 people in poor, isolated areas, including 300 children. The water hydrants will also serve a primary school attended by 200 pupils, and five Vozama preschools.

All of the water hydrants and toilet blocks in the network are operational. The latrines are also up and running.

The project met some delays, particularly with the reforestation part. Determined to make sure the facilities will be sustainable in the long term, the organization invested significantly. Vozama opted to purchase arid land in the river basin (almost 10 hectares) for reforestation, to clear the "over-abundant" vegetation that would hinder access to the facilities, and to ensure a constant water supply to the four villages.

The supply of drinking water will be monitored for the next few years until community managers are ready to take over.





ASSIFIC - Promoting access to primary education for children in Dungu, Democratic Republic of Congo

Number of beneficiaries: 200 school children who attend Raymond Hamelin school.

Standard construction of a three-classroom building is complete.



SECOURS POPULAIRE - A non-profit organization dedicated to improving conditions for refugee children from Burma and street children in Mae Saï

Number of beneficiaries: 50 Burmese refugee children and Thai street children, aged from 4 to 20.

The project's main aim is to build a functional building housing female toilets and a kitchen to bring about a lasting improvement in living and hygiene conditions for the children.

This project has been completed.

A mission from the French Secours Populaire visited in July 2015 to check progress and standards, and discuss the next steps with local partners.

The building work was completed (female toilets and kitchen with storage area) a little behind schedule, which was mainly due to weather conditions. The project was completed within budget.

With additional financing raised from a local partner, other buildings were renovated also (male toilets, a canteen and dormitories). The organization now has a clean site in good condition for the children.

The objective was met: living conditions for the children have been greatly improved and the number of children it can accommodate is increasing.



2. The Foundation's work in 2015-2016

2.1. Re-endowment of the Foundation

The Board voted on a new \in 100,000 endowment for the Foundation at its meeting on July 10, 2015. Authority had been granted to its Chairman and Treasurer to complete the formalities for the re-endowment, when a bank guarantee been secured.

2.2. Projects selected for 2015-2016

The Board selected the following 13 projects for a total of €88,400 at its meeting on March 17, 2016.

| Project no. | Organization | Project | Country | Field | Grant | 1 st payment | 2 nd payment |
|----------------|-------------------------------|--|--------------------|--|-------------|----------------------------|----------------------------|
| 15-P003 | CIELO | Access to drinking water and market gardening in an educational setting in Benin | BENIN | Access to drinking water, education, food and nutrition | €3,500 | 5/2/2016 | |
| 15-P004 | LES AMIS DE PALMARIN | Eat, Grow, Achieve. A program to reduce childhood malnutrition through a two-prong approach in schools: distributing a healthy, local fortified product and providing services with a high social impact focusing on healthy food. | SENEGAL | Health and education | €7,000 | 6/21/2016 | |
| 15-P020 | Esperanza Joie des Enfants | Converting the IMITO college to a secondary school and renovation of the classrooms | MADAGASCAR | Education | €10,00 0 | 4/11/2016 | |
| 15-P022 | Savoir Oser la Solidarité | Aid to two organizations to promote development solutions through training, anti-poverty and education initiatives | MADAGASCAR | Early childhood aid | €800 | Agreement | not signed |
| 15-P023 | MANO A MANO France | Social, cultural, educational and environmental activities in a renovated library aimed at preventing violence (library renovation, materials, etc.) | PERU | Education | €4,500 | 6/21/2016 | |
| 15-P028 | NUTRICOOL | Local production and distribution of spirulina as a food supplement to those most affected by malnutrition | THE PHILIPPINES | Nutrition - Health | €5,500 | 7/17/2016 | |
| 15-P032 | ENFANTS DU MEKONG | A new primary school for a village 31 km from Laos | LAOS | Education | €10,00 0 | 6/21/2016 | |

| 15-P041 | PILOT VILLAGE | Construction of an infirmary to improve access to healthcare for street children | SENEGAL | Health | €10,00 0 | 6/24/2016 | 7/21/201 6 |
|---------|-----------------------|--|-----------------|------------------|-------------|-------------|---------------|
| 15-P044 | PADEM | Educational program to improve hygiene in a rural preschool in Mongolia; awareness-raising among the public and government about hygiene in school | MONGOLIA | Education/Health | €10,00 0 | 6/21/2016 | |
| 15-P045 | SOLIDAILE | Construction of an inter-cultural school | PERU | Education | €5,000 | 6/21/2016 | |
| 15-P053 | EDS | Renovation of electrical installations in the EDS Antsirabe village | MADAGASCAR | Safety | €8,000 | 6/21/2016 | |
| 15-P058 | ALPHABETS DU MONDE | Center for children and adolescents providing support for the poorest and most vulnerable (orphans and very disadvantaged children). | CAMEROON | Education | €10,00 0 | 6/21/2016 | |
| 15-P064 | LAAFI | "2016 Digital Initiatives": A digital skills school to introduce very young children to digital technology and a Web agency project to promote the development of digital jobs by opening an incubator with a group of young people. | BURKINA FASO | Education | €4,100 | Agreement n | ot signed |

2.2.1. Selection process: recap

All the projects outlined above were long-listed by a preliminary selection committee of 20 of the firm's staff taken from a pool of sponsors. This committee met four times (on 11/5/2015, 2/15/2015, 1/14/2016 and 2/11/2016) to assess 55 projects out of 90 submissions received for consideration for the 2015-2016 program (125 submissions last year).

At the end of the selection process, 13 staff from different entities (see list below) joined the Company Foundation's sponsors' pool.

| DA | | Vues Determent | | |
|------|-----------------------------|-------------------------|--|--|
| BA | PILOT VILLAGE | Yves Patoureaux | | |
| ETT | ESPERANZA JOIE DES ENFANTS | Raphaël Amala | | |
| EXL | PADEM | Lâm Wingerter-Delaporte | | |
| BA | ALPHABETS DU MONDE | Julie Pichon | | |
| BA | LES AMIS DE PALMARIN | Mariam Ba | | |
| KURT | CIELO | Audrey Duton | | |
| EXL | SAVOIR OSER LA SOLIDARITE | Amal Alaoui | | |
| ID | NUTRICOOL | Hamza Bensouda | | |
| KURT | LES ENFANTS DU SOLEIL (EDS) | Eric Tirlemont | | |
| RMS | MANO A MANO France | Mathieu Couturier | | |
| RMS | ENFANTS DU MEKONG | Axel Petersen | | |
| ASI | SOLIDAILE | Claire Jaume | | |
| MUT | LAAFI | Gilberte Bance | | |

2.3. Update on projects selected in previous years

2.3.1. Projects selected under the 2014-2019 multi-year program

| Project no. | Organization | Project | Country | Field | Grant | 1 st pymt. | 2 nd pymt. |
|-------------|--------------------------------------|--|---------|-----------|---------|--------------------------|--------------------------|
| 13-P127 | TERR'ACTIVE | Initiative to address poor academic performance by young people in the Morro do Fubá shantytown in Rio de Janeiro (Brazil) by purchasing a house for TERR'ACTIVE. | BRAZIL | Education | €8,000 | The house w | as not purchased |
| 13-P090BIS | ENFANTS DU MONDE | Purchase and fit out of an orphanage | COMORES | Social | €10,000 | 7/17/2014 | |
| 13-P092 | CITOYENS DES RUE INTERNATIONAL | Occupational training center providing training in sewing, hairdressing and carpentry for street children in Cotonou | BENIN | Education | €10,000 | 6/16/2014 | |

| Project no. | Organization | Project | Country | Field | Grant | 1 st pymt. | 2 nd pymt. |
|-------------|------------------------------|--|--------------|--------------------|---------|--------------------------|-----------------------|
| 14-P042 | HELIOTOPIA | Electrification of a health center and maternity clinic in Burkina Faso | BURKINA FASO | Health | €10,000 | 5/4/2015 | 5/26/2015 |
| 14-P050 | FONDATION D'AUTEUIL | Creation of a support and socialization center for young street children and their young parents in the Democratic Republic of the Congo | CONGO | Early childhood | €10,000 | 7/30/201 5 | |
| 14-P040 | LAAFI | 2015 LAFFI Village: Finalize installing and equipping the workshop and preschool | BURKINA FASO | Education | €10,000 | 5/4/2015 | 1/25/2016 |
| 14-P043 | Association France VOZAMA | Promoting access to drinking water and sanitation in isolated rural areas, and an early childhood learning program in Madagascar | MADAGASCAR | Health | €10,000 | 7/27/201 5 | 2/18/2016 |
| 14-P051 | FUTUR AU PRESENT | Education center | SENEGAL | Education | €10,000 | 5/26/201 5 | |
| 14-P071 | MANAO | Building with a girls' dormitory and a study and games room at the Befoza farm. | MADAGASCAR | Education | €10,000 | 5/21/201 5 | 11/30/2015 |

| 14-P003 | SOS ENFANTS | Building a model school with library | CONGO | Education | €9,154 | 5/10/201 5 | |
|---------|----------------------|---|---------|------------------------|---------|---------------|------------|
| 14-P066 | ENFANTS DU MONDE | Sustainable poultry farm for layer hens to generate revenue from the sale of eggs in in the capital Lomé to increase capacity at the Togo-based charity for abandoned children, Centre Humanitaire pour le Bien-être des Enfants Délaissés (CEHBED). | TOGO | Children Nutrition | €10,000 | 5/4/2015 | 1/25/2016 |
| 14-P009 | ASSIFIC | Promoting access to primary education for children in Dungu, DRC Some children currently walk 5 km to school. | CONGO | Education | €4,500 | 7/27/201 5 | 1/25/2016 |
| 14-P086 | ENFANTS DU RWANDA | "Helping hand" project to build a community center for parents and their disabled children | RWANDA | Children Disability | €8,500 | 5/28/201 5 | |
| 14-P022 | FIDEI | Construction of an education and occupational training center for deaf mute children in Pikine (Saint-Louis, Senegal) | SENEGAL | Education | €10,000 | 4/10/201 5 | 11/23/2015 |

2.3.2. Projects selected under the 2009-2014 multi-year program

| Project no. | Organization | Project | Country | Field | Grant | 1 st pymt. | 2 nd pymt. |
|-------------|----------------------------|--|-----------------|----------------------------------|--------|-----------------------|---------------------------------------|
| 13-P098 | SOLIDARITE SORBONNE | Rural development and support for schooling. The aim of the program is to combat extreme poverty and hunger, develop the local economy and increase incomes to offer children uninterrupted schooling up to the fifth year of primary school and, if possible, to secondary school: access to drinking water, establishment of a kindergarten and premises for the preparation of school meals and processing of fruit and vegetables. Development of a fruit and vegetable preserving cottage industry. | HAITI | Health Education Nutrition | €5,000 | 4/22/2014 | 10/28/2014 Final report pending |
| 13-P077 | FITIMA | Healthy eating and food service area in a health care and rehabilitation center for disabled children | BURKINA FASO | Health Nutrition | €8,000 | 4/22/2014 | 9/1/2015 Final report pending |
| P052Bis | GRAINES DE EVELOPPEMENT | Building of an additional dormitory in the orphanage supported by Solucom | TOGO | Housing | €7,000 | 4/22/2014 | 12/2/2014 Final report pending |

| 13-P076 | JENGA | Support for the development of two orphanages in Nairobi improving the services offered to children: prevention and nutrition programs, improved overall and fire safety, purchase of school supplies and first aid kits, etc. | KENYA | Social | €1,250 | 6/12/2014 | |
|---------|----------------------|--|-------|---|---------|-----------|-----------|
| 13-P005 | ENFANTS DES ANDES | New building in a center for young girls and access to tourist guide training. | PERU | Employabilit y skills for young people | €10,000 | 5/13/2014 | 7/27/2015 |

2.3.3. 2012-2013 financial year

| Project no. | Organization | Project | Country | Field | Grant | 1 st pymt. | 2 nd pymt. |
|-------------|------------------------|---|---------------------------------|-----------|---------|-----------------------|--------------------------------------|
| 12-P006 | FONDATION D'AUTEUIL | Renovation of the Vitagliano school to open an apprentice college | FRANCE (Marseille region) | Education | €10,000 | 7/21/2013 | 4/11/2014 Final report pending |

2.3.4. 2011-2012 financial year

| No. Project | Organization | Project | Grant | 1 st pymt. | 2 nd pymt. |
|----------------|--|---|---------|-----------------------|--------------------------------------|
| 11-P027 | LAAFI | Construction of a preschool in Laafi village in Burkina-Faso | €10,000 | 4/30/2012 | 5/20/2014 Final report pending |
| 11-P021 | ASSOCIATION DE SOUTIEN À ASHALAYAM | 2012 Health Project: prevention program and healthcare for street children in Calcutta in India | €7,000 | 4/30/2012 | 8/30/2013 Final report pending |
| 11-P042 | SCOUTS ET GUIDES DE FRANCE | Scouting in a "priority urban area" in Lille, France | €5,626 | 5/18/2012 | 6/14/2013 Final report pending |

2.4. Stronger links with the voluntary sector, especially through skills sponsorship

During 2015-2016 the Foundation forged stronger links with the organizations and charities it has been supporting the past several years.

It organized the Foundation's second Non-profit Organizations Day, with 13 groups present:

| ORGANIZATIONS |
|--------------------------|
| SOURIRES D'ENFANTS |
| APPRENTIS D'AUTEUIL |
| ENFANTS ET DEVELOPPEMENT |
| FITIMA |
| SOS ENFANTS |
| MEDINA |
| LAAFI |
| PARTNER Organizations |
| SECOURS POPULAIRE |
| ASSIFIC |
| ENFANTS DU RWANDA |
| TERR'ACTIVE |
| VOZAMA |

The event featured our first skills sponsorship initiative with a workshop led by two consultant sponsors from the Foundation. The focus of the workshop was on: "How to leverage social networks for your communication."

Note also that following the merger with the European arm of Kurt Salmon (excluding consulting in retail & consumer goods), the firm, renamed Wavestone in July 2016, put together its first World Solidarity Day on August 26, 2016. The organizations supported by the Foundation were invited to submit proposals for skills sponsorship, and four organizations took part in the initiative:

- Apprentis d'Auteuil Project to optimize the Patron Relations, Resources, Advocacy and Communication Departments.
- Laafi Design of a website creation training plan
- Secours Populaire Collection of school supplies and Sorting & storing equipment and clothing gifts
- Sourires d'Enfants Reaching out to new beneficiaries through social networks

Lastly, the Foundation was also approached by a client of EDF's Innovation Department to arrange a joint skills sponsorship initiative for Laafi, which is also supported by the Fondation EDF.

3. Financial review

3.1. Income statement for the period

| Headings | 3/31/2016 | 3/31/2015 |
|--------------------------------|-----------|-----------|
| Operating income | €130,000 | €80,000 |
| External purchases and expense | €4,743 | €4,451 |
| Other expense | €88,400 | €109,508 |
| Total operating expense | €93,143 | €113,959 |
| Operating profit/(loss) | €36,857 | (€33,959) |
| Profit/(loss) for the period | €36,857 | (€33,959) |

3.2. Notes to the results

The Foundation had resources totaling €130,000 in FY 2015-2016.

A total of €88,400 was awarded in grants during the year, and the Foundation's operating expenses came out at €4,743.

The Foundation posted a profit of €36,857 for the financial year.

We propose to carry this amount forward to the "Profit or loss" account, giving negative equity of €(47,798).